



EURES – Vacancy form

Employer

| | |
|---|---|
| Name | Hey Fjords |
| Address | Stavanger, Norway |
| Telephone number (NB! area code) | +47 45805201 \ +47 99163227 |
| Fax number | |
| Contact person | Rune Jåthun\Suhaib Khursheed |
| E-mail | Suhaibkhursheed@gmail.com rune_jaathun@hotmail.com |
| Website | |
| For staffing agencies: name of your client company | Should the name of the your client company be displayed in the job vacancy ? YES NO |
| For staffing agencies: who is paying the worker(s)? | |

Description of the employer

Hey Fjords is a vibrant and adventurous tour company based in Stavanger, Norway, specializing in RIB (Rigid Inflatable Boat) tours. We offer unforgettable experiences that showcase the stunning beauty of Norway's iconic fjords, including the famous Preikestolen (Pulpit Rock). Our passion is to provide visitors with thrilling, high-speed adventures through Norway's scenic waterways, while also sharing the rich maritime history and natural wonders of the region.

We are committed to delivering top-notch customer service and creating memorable experiences for all our guests, whether they are thrill-seekers or nature enthusiasts. Our team is driven by a love for the outdoors and a desire to introduce others to the unique and awe-inspiring landscapes of the Norwegian fjords. At Hey Fjords, every day is an opportunity for adventure!

| | |
|------------------------|---|
| Job title | Sales Manager |
| Number of posts | 1 |
| Job description | Join Hey Fjords as our dynamic Sales Manager and help drive our business forward in the competitive tourism industry. As the face of our sales department, you'll be responsible for creating strategies that attract new customers, building relationships with tour operators, travel agencies, and partners, and increasing the visibility of our exciting RIB tours. You will play a key role in promoting our unique Norwegian |

| | |
|--|--|
| | <p>adventure experiences, ensuring that tourists from all over the world discover the breathtaking beauty of Stavanger's fjords.</p> <p>This role is ideal for a driven individual who is passionate about tourism, customer engagement, and sales. Your main responsibilities will include managing online and offline sales channels, developing partnerships, identifying new market opportunities, and ensuring that all customers receive exceptional service. You will also collaborate with our skipper team to ensure seamless tour operations, contributing to both our strategic goals and day-to-day success.</p> |
| Skills requirements: Education, work experience, language, certificates etc. | <ul style="list-style-type: none"> • Proven experience in sales or business development, preferably within the tourism or travel industry • Strong communication and negotiation skills • Fluent in Norwegian and/or English • Ability to build strong relationships with clients and partners • A self-starter with the ability to work independently and as part of a team • Familiarity with online sales platforms and marketing tools |
| Type of work contract: permanent or temporary, if temp. indicate the length of the contract. | Temporary (May-October) |
| Starting date (and, if necessary, ending date) | May 2025 |
| Working hours | Flexible, Seasonal shifts |
| Place of work | Stavanger, Norway |
| Salary | Negotiable (dependent on experience) |
| Other information (accomodation support, relocation package, bonuses...) | <p>The company will provide accommodation support the first two weeks to make the transition smooth. All neccacary information will be given through proper training.</p> <p>Opportunities for professional growth and personal development in a vibrant, adventure-focused company</p> |

Application

| | |
|---|---|
| Last date of application | 01.02.25 |
| How to apply? | Via Email |
| Contact person/ telephone number | Rune Jåthun\Suhaib Khursheed +47 45805201 \ +47 99163227 |
| E-mail | Suhaibkhursheed@gmail.com rune_jaathun@hotmail.com |
| Other information | |