



Vacancy: Sales Specialist

36-40 hours per week

Drive Impact. Develop Yourself. Improve Global Health.

Are you a commercially savvy professional with a sharp eye for opportunities and customer needs? Do you thrive in an international environment where your work makes a real difference? Then join MEG as a Sales Specialist and help us bring healthcare to the people who need it most.

Your Role: Sales Specialist with Global Reach

As a Sales Specialist, you play a key role in our commercial team by handling customer requests, preparing competitive proposals, and coordinating with internal stakeholders to deliver high-quality solutions. You work from a strong commercial mindset and ensure that every request is handled efficiently, professionally, and with the customer in mind.

We are looking for a candidate who is available for 36 to 40 hours per week, spread over 5 working days – because emergency aid knows no schedule.

In this role, you report to the Team Lead Sales and collaborate closely with colleagues in Procurement, Logistics, Quality, and Sales.

Key Responsibilities

- Responding to customer inquiries (availability, pricing, documentation, timelines)
- Drafting and reviewing commercial quotations and proposals
- Performing margin analysis and tailoring offers to customer expectations
- Working with internal teams to build competitive proposals
- Identifying market trends and new business opportunities
- Handling customer feedback with a focus on solutions and service improvement
- Monitoring and improving sales processes

What You Bring

- Bachelor's degree in International Business or a commercial/economics-related field
- At least 3 years of experience in an international commercial environment
- Proven strong commercial skills and a results-driven attitude
- Experience with medical or healthcare-related projects is a plus
- Experience with tenders or contract management is a plus
- Excellent command of English and Dutch (spoken and written)
- Proficiency in French is an asset
- Strong Excel skills and experience with ERP systems (preferably NAV)
- You are customer-oriented, analytical, structured, and decisive

What We Offer

- A high-impact role in a purpose-driven organization

- Competitive salary: €3.000 – €4.500 gross/month (based on 40 hours)
- 27 vacation days, pension scheme, and personal development budget
- Hybrid working model and potential for future relocation to Utrecht region
- The opportunity to contribute directly to improving healthcare systems in low- and middle-income countries

About The Medical Export Group (MEG)

Since 1980, MEG has been a trusted partner to international NGOs and governments, supporting healthcare delivery in developing countries. Our clients include UNICEF, WHO, and other major humanitarian players. We provide medical supplies and expertise for both long-term health programs and rapid emergency response.

Learn more at www.meg.nl | #TogetherForGlobalHealth

Ready to Apply?

Send your CV and motivation letter to rachid.benabbou@uwv.nl

Want to know more about the organisation and the position?

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